

**SPECIAL MEETING OF THE  
MONTEREY PENINSULA AIRPORT DISTRICT  
BOARD OF DIRECTORS**

**May 31, 2011      9:00 AM  
Board Room, Terminal Building, Monterey Peninsula Airport**

(Unless you are a public safety official, please turn off your cell phone or place it on vibrate mode during the meeting. Thank you for your compliance.)

**A. CALL TO ORDER/ROLL CALL**

**B. PLEDGE OF ALLEGIANCE**

**C. COMMUNICATIONS/ANNOUNCEMENTS/INFORMATIONAL ITEMS**

**D. PUBLIC COMMENTS**

(Any person may address the Monterey Peninsula Airport District Board at this time. Presentations should not exceed three (3) minutes, should be directed to an item **NOT** on today's agenda, and should be within the jurisdiction of the Monterey Peninsula Airport District Board. Though not required, the Monterey Peninsula Airport District Board appreciates your cooperation in completing a speaker request form available on the staff table. Please give the completed form to the Monterey Peninsula Airport District Secretary. Comments concerning matters set forth on this agenda will be heard at the time the matter is considered.)

**E. REGULAR AGENDA – ACTION ITEMS**

Workshop      Fiscal Year 2012 Budget

**F. DISCUSSION OF FUTURE AGENDAS**

**G. ADJOURNMENT**

(All items submitted by the public for inclusion on the Board Agenda and in the Board packet must be received by 5:00 P.M. on the Monday before the first Wednesday of the month. This agenda is subject to revision and may be amended prior to the scheduled meeting. A final Agenda will be posted outside the District Offices in the Terminal Building at the Monterey Peninsula Airport 24 hours prior to the meeting. Upon request and where feasible, the Monterey Peninsula Airport District will provide written agenda materials in appropriate alternate formats, or disability-related modification or accommodation, including auxiliary aids or services, to enable individuals with disabilities to participate in public meetings. In order to allow the District time within which to make appropriate arrangements, please submit a written request containing a brief description of the materials requested and preferred alternative format or auxiliary aid or service desired as far as possible in advance of the meeting. Requests should be sent to the attention of the District Secretary at 200 Fred Kane Drive, Suite 200, Monterey, California 93940.)

## Index to FY12 Annual Budget Packet

<u>Tab</u>	<u>Document</u>	<u>Pages</u>
1.	Memo dated May 27, 2011 to Board of Directors	5
2.	Operating Budget – General Summary & Line Item Details	8
3.	Capital Budget	4
4.	Annex A – Schedule of Rates & Charges	3
5.	Salary Schedule	2
6.	Designation of Unrestricted Reserves	1
7.	Supporting Exhibits: Taxi & TCP Analysis	3



## **Monterey Peninsula Airport District**

---

**TO:** Board of Directors, Monterey Peninsula Airport District

**FROM:** Charles R. Hayes, Sr. Deputy General Manager

**SUBJECT:** Fiscal Year 2012 (FY12) Operating Budget and Capital Budget

**DATE:** May 27, 2011

**INTRODUCTION:** Staff is pleased to provide the FY12 Operating Budget and Capital Budget. This report identifies the assumptions and methods used to prepare these documents. A one-page "General Summary" is supported by a detailed, seven-page presentation of revenues and expenses, presented as line items.

This year, the format for presentation of the budget is slightly different. All revenues (cash) received from all sources are presented at the beginning of the budget. All expenses are deducted to determine the inflow or outflow of funds (cash) each month. Non-cash expenses such as depreciation and amortization expenses are excluded.

Why the different budget format? Per the Board's direction, staff evaluated the presentation, the budget numbers, and the budget format. The Controller and I met with Hayashi & Wayland, District Counsel, and management staff and concluded that this budget format would be more effective, clearer and less confusing to all of us. Most think of a budget as receipts in, expenses out, and look at the result to insure they are solvent. This budget is presented that way for both FY 12 and FY11, so comparisons can be easily made.

Beginning in FY07, we used the District's income statement as its budget. Inherent in using an income statement as a budget are restrictions on the income statement's form and presentation. A government agency must strictly adhere to federal requirements, such as Government Accounting Standards Board (GASB) 33, 34, et al. Income must be segregated into categories: operating expenses offset operating revenues; non-operating revenues (grants, PFCs, interest income, etc.) are reported separately. Non-cash expenses such as depreciation and amortization are included.

A budget need not abide by these conditions.

We hope this format is helpful and less confusing. The budget is prepared using accrual accounting methodology. It can be easily reconciled to the income statement. Revenues and expenses are forecast in the month they are expected to occur. Straight-line methodology has been used sparingly and only where appropriate.

## **OPERATING BUDGET - OPERATING REVENUES:**

Based upon trends observed in 2011, we have assumed activity levels at FBOs will increase slightly generating small increases in general aviation landing fees and fuel flowage fees.

We have assumed additional commercial air service will begin in Q4 FY12. The increase in passenger traffic will positively affect revenue from concessions: car rentals, parking, and restaurant users. Landing fee and RON fees for the new air carrier will be waived for the first year of service to a new destination(s).

Most rates used to generate revenue will increase:

- The majority of the long-term lease contracts between the district and its tenants call for annual increases based on the Consumer Price Index (CPI) for All Urban Consumers in the San Francisco-Oakland-San Jose Metropolitan Area (1982/84=100) for April each year. The April 2011 index, published on May 13, 2011, is 2.8%. This increase will be applied on July 1, 2011.
- Monthly light general aviation and non-aeronautical revenue rates (i.e. hangar rents, RV storage & north-side property rentals) will increase on July 1, 2011. (Refer to the schedule of *Rates & Charges*)
- Rates for month-to-month commercial aeronautical and terminal space categories will remain at the current level through December 31, 2011, and increase on January 1, 2012. (Refer to the *Schedule of Rates & Charges*)

The District employs the airfield residual and terminal compensatory methods to establish rental rates for airfield use and terminal space rentals, respectively. These methods follow airport industry standards, fair and equitable to the users, to recover the District's costs to operate the airfield and terminal. Referred to as the "Rates & Charges Model", these calculations produce rates that generate sufficient revenues to cover operating costs, provide monetary resources to maintain and acquire assets, and reimburse District reserves.

Specific rates used to compute FY12 operating revenue are detailed in Annex A to Resolution 15XX.

## **OPERATING BUDGET - OPERATING EXPENSES:**

Personnel: There are no changes in staff levels in FY12. Staff continues at 44 full-time positions and 6 part-time positions. For all employees, only step increases have been budgeted. District employees continue to pay 7% of their health insurance premiums, implemented in FY11.

Non-Personnel Expenses: Where plausible, a "user pays" methodology drives the formulation of operating expenses. Consequently, each operating department forecasts and is charged for all expenses incurred by that department. There are some

exceptions, namely insurance premiums, information technology costs, utilities expenses, et al.

### **Finance & Administration Department (F & A)**

There are eight full time positions in this department that include the Airport General Manager. The Senior Deputy General Manager leads the department.

Several changes in operating expenses are worth noting:

- The reduction of legal counsel expense (Cota Cole)
- No board member elections expense

Expenses incurred by the District's Board of Directors (stipends, travel, elections, etc.) are included. Other expenses for the District, such as the cost of insurance and utilities, are included here and not allocated to departments.

### **Planning & Development Department (P&D)**

Planning & Development is staffed with three full-time and one part-time employee. The Deputy General Manager for P&D manages maintenance and custodial personnel.

Please note:

- Legal counsel expenses should be less in FT12
- District wide IT expenses are budgeted in this department.

### **Facility Maintenance and Custodial Services Division:**

There are six full-time maintenance positions and five full-time custodian positions. The budget plan provides resources to address several notable airfield maintenance items:

- The removal of outdated pavement signage (painted-on).
- The removal of rubber build-up on the main runway.

### **Operations & Public Safety Department (Ops & Public Safety)**

#### **Airport Operations Division:**

Airport Operations is staffed with four full-time positions. The Deputy General Manager for Operations and Public Safety is budgeted in this division.

Beginning in FY12, Operations:

- Assumes responsibility for the annual software (OAG) expense for the Flight Information Display System (FIDS).
- Oversees the regulation of TCP operations projected to begin July 1, 2011.
- Leads the transition into an open-entry environment for taxi operators. The implementation of "open access" is partially dependent on other agencies and is projected to begin September 1, 2011.

### **Police – Public Safety & Security Services:**

The Police Department is staffed with six full-time positions (one police sergeant and five police officers) and four part-time positions (police officers). The four part-time police officers are budgeted to work a total of 3,760 hours in FY12.

This is minimal staffing to meet TSA requirements. Should TSA increase the “threat level”, the District would expend resources meeting a requirement that is not included in this operating plan.

### **Fire – Public Safety & Security Services:**

The Fire Department will be staffed with thirteen positions (twelve full-time positions and one part-time position). The level of service will increase slightly.

The Fire Department is managed by the Division Chief, a part-time position. The twelve full-time positions are organized into three, four person shifts (A, B & C). One (1) full-time position is funded through a partnership with the Cypress Fire Protection District.

Non-personnel expenses will not exceed the previous fiscal year. The cost of dispatching will change as of July 1, 2011, when the firefighters will be dispatched through Cal Fire and not through the Monterey County Dispatch Center.

### **CAPITAL BUDGET:**

#### **Co-funded Capital Projects (FAA Grants/PFCs/District):**

Projects in FY12 are listed below:

- Carried over from FY11 to be completed in FY12:
  - Runway Safety Area: Preliminary Design & Environment Assessment – Phase 2 and Wildlife Hazard Assessment & Mitigation Plan
  - Airport Access Improvements (Phase 1)
  - Runway Safety Area: Design – Phase 3
  - Runway Safety Area: Design & Reimbursable Agreement – Phase 4
- New co-funded project for FY12:
  - Runway Safety Area – Construction
- PFC-funded project:
  - Terminal Entryway Awnings

**District-Funded Capital Projects:**

Staff recommends the following District-funded Capital Projects:

• Part 139 Compliance	\$ 85,000
• Ready Return Lot Overlay Project	250,000
• Southside Hangar Apron Sealcoat / Striping Project	65,000
• Terminal Carpet Replacement	80,000
• Airport Energy Efficient Projects – Phase 3	<u>65,000</u>
Total District-Funded Capital Projects:	\$545,000

**Acquisitions:**

Two (2) capital acquisitions are planned in FY12:

• Two Hand-Held AVI Scanners (with software & set-up) for Taxi Starters in the open-entry system	\$ 52,500
• Narrow-banded radios (portable & mobile) for police, operations and maintenance personnel	<u>20,000</u>
Total Acquisitions	<u>\$ 72,500</u>

**SUMMARY:**

FY12 Operating Budget	
Revenue	\$ 7,371,552
Operating Expense	<u>7,310,810</u>
Net Income	<u>\$ 60,792</u>

FY12 District-Funded Capital Plan<sup>1</sup>: \$ 617,500

<sup>1</sup> FY12 District-Funded Capital Plan is funded with \$60,792 of (FY12) income and \$556,758 of retained earnings

**Attachments:**

- Budgetary Basis Statement - General Summary & Line Item Presentation
- Fiscal Year 2012 Capital Budget
- Schedule of Rates & Charges
- Salary Schedule
- Designation of Unrestricted Reserves
- Taxi Analysis

**MONTEREY PENINSULA AIRPORT DISTRICT, COUNTY OF MONTEREY, STATE OF CALIFORNIA, OPERATING BUDGET --  
FISCAL YEAR 2012**

ADOPTED BY THE MPAD BOARD OF DIRECTORS BY RESOLUTION NO. 15XX, JUNE 8, 2011

**General Summary -- Budgetary Basis Statement -- Fiscal Year 2012  
For the Fiscal Year Starting 07/01/2011 - Ending 06/30/2012**

	FY 2012 FULL YEAR PLAN	FY 2011 PROJECTED FULL YEAR ACTUAL	INCREASE / (DECREASE) FOR FY 2012
<b>OPERATING REVENUE</b>			
<b>TERMINAL</b>			
Commercial Aviation Fees	586,470.00	518,644.62	13.1%
Rents	1,553,764.00	1,574,899.75	-1.3%
Concessions	170,845.00	187,606.79	-8.9%
TCP & Taxi Permits & Trip Fees	154,830.00	-	100.0%
Rental Car	985,911.00	929,656.06	6.1%
Parking	677,624.00	639,349.58	6.0%
<b>HEAVY GENERAL AVIATION</b>			
General Aviation Landing Fees	243,424.00	232,277.55	4.8%
FBO Rent	612,648.00	595,848.00	2.8%
Fuel Flowage Fees	237,844.00	230,129.96	3.4%
<b>LIGHT GENERAL AVIATION</b>	412,132.00	398,691.49	3.4%
<b>NON-AVIATION RENTS</b>	1,473,038.00	1,487,585.05	-1.0%
<b>OTHER OPERATING REVENUE</b>	263,022.00	326,302.76	-19.4%
<b>TOTAL OPERATING REVENUE:</b>	<u>7,371,552.00</u>	<u>7,120,991.61</u>	<u>3.5%</u>
<b>OPERATING EXPENSE</b>			
Finance & Administration	2,040,423.00	2,416,017.06	-15.5%
Planning & Development	491,685.00	406,691.30	20.9%
Maintenance & Custodial Services	1,333,628.00	1,195,196.44	11.6%
Airport Operations	652,692.00	508,901.56	28.3%
Police Department	1,011,977.00	939,873.33	7.7%
Fire Department	1,780,405.00	1,754,474.29	1.5%
<b>TOTAL OPERATING EXPENSE:</b>	<u>7,310,810.00</u>	<u>7,221,153.98</u>	<u>1.2%</u>
<b>OPERATING INCOME</b>	<u>60,742.00</u>	<u>(100,162.37)</u>	<u>160.6%</u>
<b>OTHER INCOME &amp; EXPENSE</b>	11,751,328.00	121,354.35	9583.5%
<b>NET INCOME / CHANGE IN DISTRICT ASSETS</b>	<u><u>11,812,070.00</u></u>	<u><u>21,191.98</u></u>	<u><u>55638.4%</u></u>

**MONTEREY PENINSULA AIRPORT DISTRICT, COUNTY OF MONTEREY, STATE OF CALIFORNIA, OPERATING  
BUDGET -- FISCAL YEAR 2012**

ADOPTED BY THE MPAD BOARD OF DIRECTORS BY RESOLUTION NO. 15XX, JUNE 8, 2011

**Budgetary Basis Statement -- Fiscal Year 2012  
For the Fiscal Year Starting 07/01/2011 - Ending 06/30/2012**

	FY 2012 FULL YEAR PLAN	FY 2011 ORIGINAL FULL YEAR PLAN	INCREASE / (DECREASE) FOR FY 2012	FY 2011 PROJECTED FULL YEAR ACTUAL	INCREASE / (DECREASE) FOR FY 2012
<b>Revenue</b>					
<b>Commercial Aviation</b>					
Landing Fees	459,706.00	412,404.00	11.5%	408,754.66	12.5%
RON Fees	62,924.00	52,854.00	19.1%	52,702.02	19.4%
Apron Fees	63,840.00	57,887.00	10.3%	57,187.94	11.6%
<b>Total Commercial Aviation:</b>	<b>586,470.00</b>	<b>523,145.00</b>	<b>12.1%</b>	<b>518,644.62</b>	<b>13.1%</b>
<b>General Aviation</b>					
Landing Fee	243,424.00	236,044.00	3.1%	232,277.55	4.8%
<b>Total General Aviation:</b>	<b>243,424.00</b>	<b>236,044.00</b>	<b>3.1%</b>	<b>232,277.55</b>	<b>4.8%</b>
<b>Terminal Leases &amp; Concessions</b>					
Gate Usage Fees	7,360.00	5,505.00	33.7%	6,093.65	20.8%
Terminal Space Rent	1,543,254.00	1,552,932.00	-0.6%	1,565,656.60	-1.4%
Terminal Concessions	170,845.00	196,843.00	-13.2%	187,606.79	-8.9%
TCP Operators Permits	9,000.00	-	100.0%	-	100.0%
Taxi Operators Permits & Trip Fees	145,830.00	-	100.0%	-	100.0%
Rental Car Concessions	985,911.00	976,926.00	0.9%	929,656.06	6.1%
Parking Concession	677,624.00	699,849.00	-3.2%	639,349.58	6.0%
Tower Lease	3,150.00	3,150.00	0.0%	3,149.50	0.0%
<b>Total Terminal Leases &amp; Concessions:</b>	<b>3,542,974.00</b>	<b>3,435,205.00</b>	<b>3.1%</b>	<b>3,331,512.18</b>	<b>6.3%</b>
<b>Heavy General Aviation Tenants</b>					
FBO Rents	612,648.00	586,452.00	4.5%	595,848.00	2.8%
Fuel Flowage Fees	237,844.00	231,002.00	3.0%	230,129.96	3.4%
<b>Total Heavy General Aviation Tenants:</b>	<b>850,492.00</b>	<b>817,454.00</b>	<b>4.0%</b>	<b>825,977.96</b>	<b>3.0%</b>
<b>Light General &amp; Other Aviation Tenants</b>					
Facility / Space Rents	188,544.00	177,312.00	6.3%	183,312.00	2.9%
Hangar Rents	216,564.00	208,026.00	4.1%	208,347.49	3.9%
Tiedown Fees	7,024.00	7,512.00	-6.5%	7,032.00	-0.1%
<b>Total Light General &amp; Other Aviation Tenants:</b>	<b>412,132.00</b>	<b>392,850.00</b>	<b>4.9%</b>	<b>398,691.49</b>	<b>3.4%</b>
<b>Non-Aviation Tenants</b>					
Facility / Space Rents	999,752.00	1,038,732.00	-3.8%	1,011,408.12	-1.2%
Outside Storage	186,168.00	213,636.00	-12.9%	189,951.48	-2.0%
R V Storage	102,408.00	110,076.00	-7.0%	100,281.99	2.1%
Monterey Highway Self-Storage	178,710.00	182,628.00	-2.1%	178,380.34	0.2%
Miscellaneous Non-Aviation Revenue	6,000.00	6,000.00	0.0%	7,563.12	-20.7%
<b>Total Non-Aviation Tenants:</b>	<b>1,473,038.00</b>	<b>1,551,072.00</b>	<b>-5.0%</b>	<b>1,487,585.05</b>	<b>-1.0%</b>
<b>Other Operating Revenue</b>					
Interest Income - Banks	2,775.00	1,625.00	70.8%	3,501.03	-20.7%
Interest Income - L.A.I.F.	2,450.00	4,600.00	-46.7%	2,747.88	-10.8%
Interest Income - Notes Receivable	1,797.00	2,442.00	-26.4%	2,380.28	-24.5%
Interest Income - MPAD Investments	96,000.00	109,000.00	-11.9%	98,050.02	-2.1%
Utility Charges	92,000.00	87,075.00	5.7%	89,692.97	2.6%
Late Fees & Interest	2,500.00	18,000.00	-86.1%	14,135.00	-82.3%

**MONTEREY PENINSULA AIRPORT DISTRICT, COUNTY OF MONTEREY, STATE OF CALIFORNIA, OPERATING  
BUDGET -- FISCAL YEAR 2012**

ADOPTED BY THE MPAD BOARD OF DIRECTORS BY RESOLUTION NO. 15XX, JUNE 8, 2011

**Budgetary Basis Statement -- Fiscal Year 2012  
For the Fiscal Year Starting 07/01/2011 - Ending 06/30/2012**

	FY 2012 FULL YEAR PLAN	FY 2011 ORIGINAL FULL YEAR PLAN	INCREASE / (DECREASE) FOR FY 2012	FY 2011 PROJECTED FULL YEAR ACTUAL	INCREASE / (DECREASE) FOR FY 2012
Bail & Traffic Fines	1,000.00	2,100.00	0.0%	(514.82)	0.0%
Tenant Employee Parking, Decals & Badges	24,500.00	22,700.00	0.0%	26,155.50	0.0%
Tenant Plan Reviews, Checks & Inspection	-	-	0.0%	9,293.18	-100.0%
Miscellaneous Other Operating Revenue	40,000.00	55,000.00	0.0%	80,861.72	-50.5%
<b>Total Other Operating Revenue:</b>	<b>263,022.00</b>	<b>302,542.00</b>	<b>-13.1%</b>	<b>326,302.76</b>	<b>-19.4%</b>
<b>Total Operating Revenue:</b>	<b>7,371,552.00</b>	<b>7,258,312.00</b>	<b>1.6%</b>	<b>7,120,991.61</b>	<b>3.5%</b>

**Expenses**

**Finance & Administration**

Salary & Wages	738,584.00	711,617.00	3.8%	735,732.44	0.4%
Salary & Wage Reimbursement - AIP & Billing	-	-	0.0%	(3,867.00)	0.0%
Overtime (OT) Pay	-	-	0.0%	-	0.0%
Employer SSI	40,900.00	39,331.00	4.0%	38,525.33	6.2%
Employer MC	10,711.00	10,319.00	3.8%	10,307.52	3.9%
Workers' Comp Insurance	12,711.00	13,871.00	-8.4%	14,476.53	-12.2%
ADP Processing	2,112.00	2,112.00	0.0%	1,968.48	7.3%
CalPERS Retirement	83,801.00	73,386.00	14.2%	74,417.61	12.6%
CalPERS Health Insurance	89,076.00	86,610.00	2.8%	81,858.88	8.8%
Flexible Spending Account (FSA)	10,176.00	10,176.00	0.0%	10,170.00	0.1%
Dental Insurance	10,964.00	11,012.00	-0.4%	9,917.45	10.6%
Vision Insurance	2,030.00	2,048.00	-0.9%	1,607.07	26.3%
Life Insurance	698.00	700.00	-0.3%	702.40	-0.6%
Retiree Health Insurance	1,320.00	1,278.00	3.3%	1,278.00	100.0%
Personnel Recruitment & Pre-Employment Expense	-	-	0.0%	-	0.0%
Temporary Personnel	-	-	0.0%	-	0.0%
Dues & Subscriptions	22,500.00	24,000.00	-6.3%	21,340.50	5.4%
Seminars & Conferences	4,000.00	3,000.00	33.3%	5,559.00	-28.0%
Professional Development & Education	4,000.00	4,000.00	0.0%	2,437.32	64.1%
Travel & Business Entertainment	10,000.00	10,000.00	0.0%	10,952.36	-8.7%
Board of Directors - Stipends	13,200.00	13,500.00	-2.2%	13,600.00	-2.9%
Board of Directors - Seminars & Conferences	3,000.00	3,000.00	0.0%	2,605.00	15.2%
Board of Directors - Travel & Business Entertainment	3,500.00	4,600.00	-23.9%	1,971.36	77.5%
Board of Directors - Elections	-	135,000.00	0.0%	95,866.47	100.0%
Board of Directors - Miscellaneous	10,500.00	10,500.00	0.0%	25,758.73	-59.2%
Public Notices	1,200.00	1,200.00	0.0%	5,095.81	100.0%
LAFCO Expense	13,130.00	13,690.00	-4.1%	13,688.00	-4.1%
Umbrella Liability Insurance Expense	185,000.00	210,000.00	-11.9%	185,581.62	-0.3%
Administrative Meetings / Employee Relations	7,000.00	5,600.00	25.0%	6,639.81	5.4%
Telephone	28,000.00	32,000.00	-12.5%	34,456.46	-18.7%
Telecommunications	4,600.00	4,675.00	-1.6%	4,312.87	6.7%
Postage & Courier Services	4,500.00	5,000.00	-10.0%	3,734.64	20.5%
Bank Fees & Finance Charges	5,500.00	5,000.00	10.0%	7,041.45	-21.9%
Custodial Supplies & Materials	-	-	0.0%	-	0.0%
General Supplies & Materials	1,300.00	1,200.00	100.0%	1,403.18	-7.4%
Office Supplies & Materials	18,000.00	16,500.00	9.1%	18,048.89	-0.3%
District Vehicle Supplies & Materials	25.00	25.00	0.0%	-	0.0%
District Vehicle Fuel	2,700.00	2,700.00	0.0%	2,554.87	5.7%
Office Equipment Repair & Maintenance	7,700.00	8,000.00	-3.8%	6,728.33	14.4%
General Repair & Maintenance	250.00	250.00	0.0%	-	100.0%
District Vehicle Repair & Maintenance	3,000.00	3,000.00	0.0%	3,283.56	-8.6%

**MONTEREY PENINSULA AIRPORT DISTRICT, COUNTY OF MONTEREY, STATE OF CALIFORNIA, OPERATING  
BUDGET -- FISCAL YEAR 2012**

ADOPTED BY THE MPAD BOARD OF DIRECTORS BY RESOLUTION NO. 15XX, JUNE 8, 2011

**Budgetary Basis Statement -- Fiscal Year 2012  
For the Fiscal Year Starting 07/01/2011 - Ending 06/30/2012**

	FY 2012 FULL YEAR PLAN	FY 2011 ORIGINAL FULL YEAR PLAN	INCREASE / (DECREASE) FOR FY 2012	FY 2011 PROJECTED FULL YEAR ACTUAL	INCREASE / (DECREASE) FOR FY 2012
Other Services	2,000.00	1,600.00	25.0%	8,315.56	-75.9%
Tenant Services	13,500.00	15,000.00	-10.0%	5,073.99	100.0%
Art Program	15,000.00	15,000.00	0.0%	15,017.61	-0.1%
Annual Audit / Accounting	42,745.00	41,500.00	3.0%	41,500.00	3.0%
District Legal Counsel	74,000.00	105,000.00	-29.5%	168,733.15	-56.1%
Other Legal Services	9,500.00	9,500.00	0.0%	26,716.26	-64.4%
Administration & Finance	9,000.00	9,000.00	0.0%	7,549.34	19.2%
Human Resources	1,500.00	12,000.00	-87.5%	1,000.00	50.0%
Other Professional Services	-	-	0.0%	7,018.87	0.0%
Marketing	70,000.00	70,000.00	0.0%	80,586.75	0.0%
Public Relations	12,000.00	12,000.00	0.0%	11,860.28	1.2%
Air Service Development	30,000.00	30,000.00	0.0%	18,072.20	66.0%
New Air Services - Marketing	-	-	0.0%	-	0.0%
Utilities - Miscellaneous	3,120.00	3,120.00	0.0%	3,094.05	0.8%
Utilities - Electricity	243,000.00	235,000.00	3.4%	245,017.88	-0.8%
Utilities - Natural Gas	61,000.00	61,000.00	0.0%	59,233.98	3.0%
Utilities - Water	55,500.00	59,000.00	-5.9%	50,048.49	10.9%
Utilities - Sewage / Waste Water	17,850.00	19,300.00	-7.5%	17,440.10	2.4%
Utilities - Solid Waste Disposal	17,520.00	11,910.00	47.1%	15,712.84	11.5%
Bad Debt Expense	7,500.00	6,000.00	25.0%	184,270.77	0.0%
<b>Total Finance &amp; Administration:</b>	<b>2,040,423.00</b>	<b>2,194,830.00</b>	<b>-7.0%</b>	<b>2,416,017.06</b>	<b>-15.5%</b>
<b>Planning &amp; Development</b>					
Salaries & Wages	329,622.00	298,031.00	10.6%	303,954.11	8.4%
Salary & Wage Reimbursement - AIP & Billing	(65,000.00)	(47,636.00)	0.0%	(106,336.07)	-38.9%
Overtime (OT) Pay	-	-	0.0%	24.34	-100.0%
Employer SSI	19,306.00	17,397.00	11.0%	17,420.28	10.8%
Employer MC	4,779.00	4,320.00	10.6%	4,320.65	10.6%
Workers' Comp Insurance	12,653.00	13,296.00	-4.8%	13,368.38	-5.4%
ADP Processing	1,056.00	1,056.00	0.0%	993.80	6.3%
CalPERS Retirement	37,400.00	30,737.00	21.7%	30,902.02	21.0%
CalPERS Health Insurance	47,736.00	46,542.00	2.6%	44,780.00	6.6%
Flexible Spending Account (FSA)	3,816.00	3,816.00	0.0%	3,816.00	0.0%
Dental Insurance	4,360.00	4,770.00	-8.6%	3,715.47	17.3%
Vision Insurance	762.00	768.00	-0.8%	711.60	7.1%
Life Insurance	349.00	264.00	32.2%	262.40	33.0%
Retiree Health Insurance	-	-	0.0%	-	0.0%
Personnel Recruitment & Pre-Employment Expense	1,783.00	1,785.00	0.0%	-	0.0%
Dues & Subscriptions	1,125.00	1,125.00	0.0%	1,202.17	-6.4%
Seminars & Conferences	4,055.00	4,055.00	0.0%	4,030.00	0.6%
Professional Development & Education	4,000.00	4,000.00	0.0%	1,960.00	100.0%
Travel & Business Entertainment	3,000.00	3,000.00	0.0%	5,052.49	-40.6%
Public Notices	2,000.00	2,000.00	0.0%	890.42	124.6%
Administrative Meetings / Employee Relations	650.00	650.00	0.0%	174.56	100.0%
Telephone	540.00	540.00	0.0%	378.12	42.8%
Telecommunications	2,720.00	2,320.00	17.2%	3,303.26	-17.7%
Postage & Courier Services	468.00	480.00	-2.5%	366.57	27.7%
General Supplies & Materials	-	-	0.0%	-	0.0%
Office Supplies & Materials	2,400.00	2,700.00	-11.1%	3,513.10	-31.7%
District Vehicle Supplies & Materials	50.00	50.00	0.0%	50.00	100.0%
District Vehicle Fuel	2,400.00	2,400.00	0.0%	1,833.28	30.9%
Office Equipment Repair & Maintenance	2,700.00	2,700.00	0.0%	2,852.82	-5.4%

**MONTEREY PENINSULA AIRPORT DISTRICT, COUNTY OF MONTEREY, STATE OF CALIFORNIA, OPERATING  
BUDGET -- FISCAL YEAR 2012**

ADOPTED BY THE MPAD BOARD OF DIRECTORS BY RESOLUTION NO. 15XX, JUNE 8, 2011

**Budgetary Basis Statement -- Fiscal Year 2012  
For the Fiscal Year Starting 07/01/2011 - Ending 06/30/2012**

	FY 2012 FULL YEAR PLAN	FY 2011 ORIGINAL FULL YEAR PLAN	INCREASE / (DECREASE) FOR FY 2012	FY 2011 PROJECTED FULL YEAR ACTUAL	INCREASE / (DECREASE) FOR FY 2012
General Repair & Maintenance	-	-	0.0%	-	0.0%
District Vehicle Repair & Maintenance	1,620.00	1,600.00	1.3%	250.00	548.0%
Other Services	1,200.00	1,200.00	0.0%	247.00	0.0%
Architect & Engineer	20,000.00	25,000.00	-20.0%	15,982.50	25.1%
District Legal Counsel	2,475.00	25,000.00	-90.1%	1,112.00	122.6%
Computer / LAN & IT	37,160.00	37,160.00	0.0%	37,136.42	0.1%
Environmental	2,500.00	2,500.00	0.0%	5,850.00	100.0%
Other Professional Services	1,000.00	5,000.00	-80.0%	2,500.00	-60.0%
Public Relations	1,000.00	1,000.00	100.0%	73.61	1258.5%
<b>Total Planning &amp; Development:</b>	<b>491,685.00</b>	<b>499,626.00</b>	<b>-1.6%</b>	<b>406,691.30</b>	<b>20.9%</b>
<b>Maintenance &amp; Custodial Services</b>					
Salaries & Wages	538,372.00	526,865.00	2.2%	526,865.00	2.2%
Salary & Wage Reimbursement - AIP & Billing	-	-	0.0%	(493.00)	-100.0%
Pager Pay	10,980.00	10,980.00	0.0%	10,650.00	3.1%
Overtime (OT) Pay	3,700.00	7,094.00	-47.8%	3,074.52	20.3%
Holiday Pay	2,997.00	4,115.00	-27.2%	1,487.80	101.4%
Employer SSI	34,474.00	34,043.00	1.3%	33,044.29	4.3%
Employer MC	8,062.00	7,961.00	1.3%	7,727.13	4.3%
Workers' Compensation Insurance	33,360.00	36,593.00	-8.8%	35,994.09	-7.3%
ADP Processing	2,904.00	2,904.00	0.0%	2,733.03	6.3%
CalPERS Retirement	62,228.00	55,488.00	12.1%	55,149.13	12.8%
CalPERS Health Insurance	156,840.00	141,792.00	10.6%	146,823.11	6.8%
Flexible Spending Account (FSA)	13,992.00	13,992.00	0.0%	13,848.00	1.0%
Dental Insurance	20,986.00	19,814.00	5.9%	16,519.58	27.0%
Vision Insurance	2,796.00	2,820.00	-0.9%	1,990.90	40.4%
Life Insurance	963.00	964.00	-0.1%	964.80	-0.2%
Retiree Health Insurance	-	-	100.0%	-	0.0%
Personnel Recruitment & Pre-Employment Expense	1,785.00	1,785.00	100.0%	-	100.0%
Temporary Personnel	-	-	0.0%	-	-100.0%
Dues & Subscriptions	100.00	300.00	-66.7%	-	100.0%
Seminars & Conferences	500.00	1,500.00	-66.7%	-	100.0%
Professional Development & Education	500.00	1,200.00	-58.3%	70.00	100.0%
Travel & Business Entertainment	750.00	1,500.00	-50.0%	168.00	100.0%
Administrative Meetings / Employee Relations	242.00	250.00	-3.2%	52.00	100.0%
Telephone	300.00	300.00	0.0%	344.38	-12.9%
Telecommunications	767.00	767.00	0.0%	393.54	94.9%
Postage & Courier Services	360.00	360.00	0.0%	60.00	100.0%
Custodial Supplies & Materials	78,780.00	75,000.00	5.0%	74,502.67	5.7%
General Supplies & Materials	2,000.00	1,620.00	23.5%	1,680.75	19.0%
Maintenance Supplies & Materials	10,000.00	10,000.00	0.0%	6,663.87	50.1%
Office Supplies & Materials	1,000.00	650.00	53.8%	686.13	45.7%
District Vehicle Supplies & Materials	500.00	500.00	0.0%	426.88	17.1%
District Vehicle Fuel	14,000.00	14,000.00	0.0%	12,146.90	15.3%
Airfield Repair & Maintenance	112,000.00	28,900.00	287.5%	25,352.66	341.8%
Terminal Repair & Maintenance	78,440.00	74,200.00	5.7%	69,319.90	13.2%
Rental Space Repair & Maintenance	30,100.00	18,000.00	67.2%	49,719.24	-39.5%
Landscape & Grounds Repair & Maintenance	23,300.00	21,300.00	9.4%	18,073.33	28.9%
Office Equipment Repair & Maintenance	450.00	250.00	80.0%	190.50	100.0%
General Repair & Maintenance	5,000.00	3,000.00	66.7%	4,834.11	3.4%
District Vehicle Repair & Maintenance	13,000.00	13,000.00	0.0%	8,332.96	56.0%
Other Services	67,100.00	60,000.00	11.8%	65,800.24	2.0%

**MONTEREY PENINSULA AIRPORT DISTRICT, COUNTY OF MONTEREY, STATE OF CALIFORNIA, OPERATING  
BUDGET -- FISCAL YEAR 2012**

ADOPTED BY THE MPAD BOARD OF DIRECTORS BY RESOLUTION NO. 15XX, JUNE 8, 2011

**Budgetary Basis Statement -- Fiscal Year 2012  
For the Fiscal Year Starting 07/01/2011 - Ending 06/30/2012**

	FY 2012 FULL YEAR PLAN	FY 2011 ORIGINAL FULL YEAR PLAN	INCREASE / (DECREASE) FOR FY 2012	FY 2011 PROJECTED FULL YEAR ACTUAL	INCREASE / (DECREASE) FOR FY 2012
<b>Total Maintenance &amp; Custodial Services:</b>	<b>1,333,628.00</b>	1,193,807.00	11.7%	1,195,196.44	11.6%
<b>Airport Operations</b>					
Salaries & Wages	322,179.00	309,867.00	4.0%	309,882.00	4.0%
Salary & Wage Reimbursement - AIP & Billing	-	-	0.0%	(5,957.77)	-100.0%
Overtime (OT) Pay	720.00	727.00	-1.0%	151.00	376.8%
Employer SSI	19,551.00	18,809.00	3.9%	18,276.19	7.0%
Employer MC	4,681.00	4,504.00	3.9%	4,439.28	5.4%
Workers' Compensation Insurance	16,233.00	17,544.00	-7.5%	17,542.82	-7.5%
ADP Processing	1,056.00	1,056.00	0.0%	1,049.64	0.6%
CalPERS Retirement	64,362.00	53,778.00	19.7%	53,777.68	19.7%
CalPERS Health Insurance	53,814.00	49,524.00	8.7%	50,428.80	6.7%
Flexible Spending Account (FSA)	5,088.00	5,088.00	0.0%	5,088.00	0.0%
Dental Insurance	7,210.00	6,810.00	5.9%	5,727.70	25.9%
Vision Insurance	1,014.00	1,020.00	-0.6%	744.05	36.3%
Life Insurance	349.00	350.00	-0.3%	351.20	-0.6%
Retiree Health Insurance	-	-	-100.0%	-	0.0%
Dues & Subscriptions	805.00	870.00	-7.5%	789.00	2.0%
Seminars & Conferences	1,650.00	1,400.00	100.0%	1,240.00	33.1%
Professional Development & Education	2,100.00	500.00	100.0%	700.00	100.0%
Travel & Business Entertainment	4,350.00	1,200.00	262.5%	773.66	462.3%
Administrative Meetings / Employee Relations	-	-	0.0%	47.07	-100.0%
Telephone	120.00	120.00	0.0%	75.00	60.0%
Telecommunications	1,740.00	1,200.00	45.0%	1,543.02	12.8%
Postage & Courier Services	100.00	70.00	42.9%	72.39	38.1%
General Supplies & Materials	5,000.00	700.00	614.3%	5,079.06	-1.6%
Office Supplies & Materials	680.00	1,500.00	-54.7%	482.23	41.0%
District Vehicle Supplies & Materials	200.00	200.00	0.0%	65.54	205.2%
District Vehicle Fuel	2,400.00	2,400.00	0.0%	2,464.47	-2.6%
Office Equipment Repair & Maintenance	200.00	160.00	100.0%	229.95	-13.0%
General Repairs & Maintenance	14,400.00	3,500.00	0.0%	19,002.74	-24.2%
District Vehicle Repair & Maintenance	1,100.00	1,000.00	10.0%	708.84	55.2%
Other Services	102,160.00	12,000.00	751.3%	1,380.00	7302.9%
Architect & Engineer	5,000.00	-	0.0%	7,915.00	0.0%
Computer / LAN & IT	9,000.00	-	0.0%	-	0.0%
Environmental	5,430.00	6,500.00	-16.5%	4,833.00	12.4%
<b>Total Airport Operations:</b>	<b>652,692.00</b>	502,397.00	29.9%	508,901.56	28.3%
<b>Police Department</b>					
Salaries & Wages	641,608.00	653,361.00	-1.8%	634,771.50	1.1%
Salary Wage Reimbursement - AIP & Billing	(155,927.00)	(155,927.00)	0.0%	(155,927.80)	0.0%
Overtime (OT) Pay	39,152.00	39,955.00	-2.0%	37,838.43	3.5%
Holiday Pay	14,210.00	12,396.00	14.6%	14,175.45	0.2%
Training Pay	900.00	900.00	0.0%	900.00	0.0%
Uniform Allowance	6,000.00	5,040.00	19.0%	5,780.00	3.8%
Employer SSI	43,517.00	44,122.00	-1.4%	41,396.50	5.1%
Employer MC	10,176.00	10,318.00	-1.4%	9,721.32	4.7%
Workers' Compensation Insurance	42,107.00	47,430.00	-11.2%	43,630.49	-3.5%
ADP Processing	2,640.00	2,640.00	0.0%	2,362.18	11.8%
CalPERS Retirement	187,297.00	161,062.00	16.3%	158,207.36	18.4%
CalPERS Health Insurance	74,736.00	69,096.00	8.2%	70,744.26	5.6%

**MONTEREY PENINSULA AIRPORT DISTRICT, COUNTY OF MONTEREY, STATE OF CALIFORNIA, OPERATING  
BUDGET -- FISCAL YEAR 2012**

ADOPTED BY THE MPAD BOARD OF DIRECTORS BY RESOLUTION NO. 15XX, JUNE 8, 2011

**Budgetary Basis Statement -- Fiscal Year 2012  
For the Fiscal Year Starting 07/01/2011 - Ending 06/30/2012**

	FY 2012 FULL YEAR PLAN	FY 2011 ORIGINAL FULL YEAR PLAN	INCREASE / (DECREASE) FOR FY 2012	FY 2011 PROJECTED FULL YEAR ACTUAL	INCREASE / (DECREASE) FOR FY 2012
Flexible Spending Account (FSA)	7,632.00	7,632.00	0.0%	7,632.00	0.0%
Dental Insurance	11,532.00	10,892.00	5.9%	10,179.44	13.3%
Vision Insurance	1,524.00	1,536.00	-0.8%	1,000.84	52.3%
Life Insurance	963.00	530.00	81.7%	526.80	82.8%
Retiree Health Insurance	5,910.00	6,576.00	-10.1%	5,043.84	17.2%
Personnel Recruitment & Pre-Employment Expense	1,500.00	3,000.00	-50.0%	-	100.0%
Dues & Subscriptions	1,200.00	1,700.00	-29.4%	1,070.00	12.1%
Seminars & Conferences	500.00	-	0.0%	550.00	100.0%
Professional Development & Education	3,000.00	3,000.00	0.0%	835.00	259.3%
Travel & Business Entertainment	2,500.00	3,000.00	-16.7%	2,067.91	20.9%
Public Notices	-	-	0.0%	-	0.0%
Telephone	3,300.00	3,300.00	0.0%	3,116.67	5.9%
Telecommunications	12,000.00	11,200.00	7.1%	8,576.01	39.9%
Postage & Courier Services	500.00	600.00	-16.7%	251.13	99.1%
General Supplies & Materials	15,000.00	13,000.00	15.4%	10,840.84	38.4%
Office Supplies & Materials	2,500.00	3,000.00	-16.7%	1,668.30	49.9%
District Vehicle Supplies & Materials	300.00	250.00	20.0%	251.98	100.0%
District Vehicle Fuel	12,000.00	9,235.00	29.9%	8,780.50	36.7%
Office Equipment Repair & Maintenance	1,200.00	1,200.00	0.0%	384.61	212.0%
General Repairs & Maintenance	4,000.00	5,000.00	-20.0%	2,883.12	38.7%
District Vehicle Repair & Maintenance	10,000.00	10,000.00	0.0%	6,363.21	57.2%
Police Services	-	-	0.0%	-	0.0%
Other Services	8,500.00	2,500.00	240.0%	4,014.00	111.8%
District Legal Counsel	-	1,500.00	-100.0%	237.44	-100.0%
<b>Total Police Department:</b>	<b>1,011,977.00</b>	<b>989,044.00</b>	<b>2.3%</b>	<b>939,873.33</b>	<b>7.7%</b>
<b>Fire Department</b>					
Salary & Wages	930,527.00	850,749.00	9.4%	857,452.08	8.5%
Salary & Wage Reimbursement - AIP & Billing	(192,954.00)	-	0.0%	(74,705.27)	158.3%
LC 4850 Wages	-	-	0.0%	-	0.0%
Overtime (OT) Pay	80,660.00	70,260.00	14.8%	141,353.52	-42.9%
Holiday Pay	28,563.00	25,014.00	14.2%	27,559.16	3.6%
Uniform Allowance	8,880.00	7,920.00	12.1%	8,120.00	9.4%
Employer SSI	65,015.00	59,144.00	9.9%	61,475.01	5.8%
Employer MC	15,207.00	13,832.00	9.9%	14,377.46	5.8%
Workers' Compensation Insurance	62,914.00	63,577.00	-1.0%	63,320.41	-0.6%
ADP Processing	3,432.00	3,168.00	8.3%	2,981.81	15.1%
CalPERS Retirement	432,106.00	370,393.00	16.7%	371,090.31	16.4%
CalPERS Health Insurance	171,534.00	136,848.00	25.3%	141,973.49	20.8%
Flexible Spending Account (FSA)	15,264.00	13,992.00	9.1%	13,872.00	10.0%
Dental Insurance	21,766.00	19,830.00	9.8%	17,037.15	27.8%
Vision Insurance	3,048.00	2,820.00	8.1%	2,299.34	32.6%
Life Insurance	1,143.00	964.00	18.6%	964.80	18.5%
Retiree Health Insurance	6,600.00	6,390.00	3.3%	5,112.00	29.1%
Personnel Recruitment & Pre-Employment Expense	2,000.00	-	100.0%	-	100.0%
Dues & Subscriptions	2,000.00	1,500.00	33.3%	2,031.00	-1.5%
Seminars & Conferences	3,000.00	-	0.0%	275.00	0.0%
Professional Development & Education	14,150.00	12,600.00	12.3%	14,439.98	-2.0%
Travel & Business Entertainment	11,700.00	9,000.00	30.0%	7,922.36	47.7%
Telephone	2,580.00	2,400.00	7.5%	2,481.92	4.0%
Telecommunications	3,300.00	16,800.00	-80.4%	22,481.65	-85.3%
Postage & Courier Services	240.00	100.00	140.0%	89.21	169.0%

**MONTEREY PENINSULA AIRPORT DISTRICT, COUNTY OF MONTEREY, STATE OF CALIFORNIA, OPERATING  
BUDGET -- FISCAL YEAR 2012**

ADOPTED BY THE MPAD BOARD OF DIRECTORS BY RESOLUTION NO. 15XX, JUNE 8, 2011

**Budgetary Basis Statement -- Fiscal Year 2012  
For the Fiscal Year Starting 07/01/2011 - Ending 06/30/2012**

	FY 2012 FULL YEAR PLAN	FY 2011 ORIGINAL FULL YEAR PLAN	INCREASE / (DECREASE) FOR FY 2012	FY 2011 PROJECTED FULL YEAR ACTUAL	INCREASE / (DECREASE) FOR FY 2012
Custodial Supplies & Materials	300.00	300.00	0.0%	25.00	100.0%
General Supplies & Materials	14,700.00	12,000.00	22.5%	12,217.05	20.3%
Maintenance Supplies & Materials	600.00	600.00	0.0%	172.87	100.0%
Office Supplies & Materials	4,000.00	2,225.00	79.8%	1,769.86	126.0%
District Vehicle Supplies & Materials	2,400.00	1,600.00	50.0%	1,031.04	132.8%
District Vehicle Fuel	9,000.00	8,000.00	12.5%	8,003.20	12.5%
Office Equipment Repair & Maintenance	3,600.00	6,000.00	100.0%	4,076.02	-11.7%
General Repairs & Maintenance	19,500.00	21,000.00	-7.1%	14,751.52	32.2%
District Vehicle Repair & Maintenance	12,000.00	12,000.00	0.0%	7,859.09	52.7%
Fire Services	18,780.00	-	0.0%	-	0.0%
Other Services	2,850.00	4,000.00	-28.8%	564.25	405.1%
<b>Total Fire Department:</b>	<b>1,780,405.00</b>	<b>1,755,026.00</b>	<b>1.4%</b>	<b>1,754,474.29</b>	<b>1.5%</b>
<b>Total Operating Expenses:</b>	<b>7,310,810.00</b>	<b>7,134,730.00</b>	<b>2.5%</b>	<b>7,221,153.98</b>	<b>1.2%</b>
<b>Net Income From Operations</b>	<b>60,742.00</b>	<b>123,582.00</b>	<b>-50.8%</b>	<b>(100,162.37)</b>	<b>-160.6%</b>
<b>Other Income and Expense</b>					
Grants - FAA	16,843,767.00	3,001,409.00	461.2%	4,650,064.00	262.2%
Passenger Facility Charges	699,000.00	752,925.00	-7.2%	698,855.16	0.0%
Passenger Facility Charges - Int Income	4,700.00	5,100.00	-7.8%	5,272.23	-10.9%
PFC - Unrealized Gain/Loss on Investmnts	350.00	350.00	0.0%	1,723.25	-79.7%
MPAD - Unrealized Gain/Loss on Investmnt	2,450.00	12,400.00	-80.2%	2,954.20	-17.1%
Interest Income - QTAC Investments	-	20.00	-100.0%	-	0.0%
QTAC - Unrealized Gain/Loss on Investmnt	-	-	0.0%	-	0.0%
GASB 45 / OPEB Expense	(138,840.00)	-	100.0%	(138,840.00)	0.0%
Depreciation / Amortization Expense	(5,660,099.00)	(5,173,821.00)	9.4%	(5,098,674.49)	11.0%
<b>Total Other Income and Expense:</b>	<b>11,751,328.00</b>	<b>(1,401,617.00)</b>	<b>-938.4%</b>	<b>121,354.35</b>	<b>9583.5%</b>
<b>Net Income / Net Change in District Assets:</b>	<b>11,812,070.00</b>	<b>(1,278,035.00)</b>	<b>-1024.2%</b>	<b>21,191.98</b>	<b>55638.4%</b>

**MONTEREY PENINSULA AIRPORT DISTRICT, COUNTY OF MONTEREY, STATE OF CALIFORNIA, CAPITAL BUDGET -- FISCAL YEAR 2012**

ADOPTED BY RESOLUTION 15XX, JUNE 8, 2011

**MONTEREY PENINSULA AIRPORT DISTRICT -- FISCAL YEAR 2012 CAPITAL BUDGET**

PROJECT NUMBER	PROJECT DESCRIPTION	FY 11 SPENT TO DATE	FY 2012 PLAN	FY 2013 PLAN
<b>AIRPORT IMPROVEMENT PROJECTS (AIP) -- CO-FUNDED</b>				
<b>2009-09</b>	<b>RUNWAY SAFETY AREA -- Preliminary Design &amp; Environmental Assessment -- Phase 2 -- Total Project: \$1,154,255</b>			
	<b>Expenditures</b>			
	Administration	\$75,956	\$19,217	
	Design Services	\$813,286	\$245,796	
	Construction Mgt		\$0	
	Inspection Services		\$0	
	Construction		\$0	
	Contingency			
	<b>Project Cost</b>	<b>\$889,242</b>	<b>\$265,013</b>	<b>\$0</b>
	<b>Revenues</b>			
	FAA AIP -- \$1,096,542	\$669,551	\$426,991	
	PFC -- \$57,713	\$35,240	\$22,473	
	DISTRICT -- NOTE: District may provide up to \$432,000 pending reimbursement.	\$184,451	\$0	
	<b>Total Revenue</b>	<b>\$889,242</b>	<b>\$449,464</b>	<b>\$0</b>
<b>2010-01</b>	<b>WILDLIFE HAZARD ASSESSMENT &amp; MITIGATION PLAN -- Total Project: \$145,000</b>			
	<b>Expenditures</b>			
	Administration	\$5,948	\$5,251	
	Design Services	\$75,401	\$58,400	
	Construction Mgt		\$0	
	Inspection Services		\$0	
	Construction		\$0	
	Contingency			
	<b>Project Cost</b>	<b>\$81,349</b>	<b>\$63,651</b>	<b>\$0</b>
	<b>Revenues</b>			
	FAA AIP -- \$135,000	\$77,282	\$60,468	
	PFC -- \$10,000	\$4,067	\$3,183	
	DISTRICT			
	<b>Total Revenue</b>	<b>\$81,349</b>	<b>\$63,651</b>	<b>\$0</b>
<b>2010-04</b>	<b>AIRPORT ACCESS IMPROVEMENTS -- Phase 1 -- Total Project: \$300,000 PFC ONLY</b>			
	<b>Expenditures</b>			
	Administration		\$0	
	Design Services	\$52,149	\$0	
	Construction Mgt		\$0	
	Inspection Services		\$0	
	Construction	\$29,500	\$218,351	
	Contingency			
	<b>Project Cost</b>	<b>\$81,649</b>	<b>\$218,351</b>	<b>\$0</b>
	<b>Revenues</b>			
	FAA AIP -- \$0	\$0	\$0	
	PFC -- \$300,000	\$81,649	\$218,351	
	DISTRICT			
	<b>Total Revenue</b>	<b>\$81,649</b>	<b>\$218,351</b>	<b>\$0</b>
<b>2011-01</b>	<b>RUNWAY SAFETY AREA -- Design -- Phase 3 -- Total Project: \$2,310,000</b>			
	<b>Expenditures</b>			
	Administration	\$51,536	\$3,850	
	Design Services	\$2,186,107	\$68,507	
	Construction Mgt		\$0	
	Inspection Services		\$0	
	Construction		\$0	
	Contingency			
	<b>Project Cost</b>	<b>\$2,237,643</b>	<b>\$72,357</b>	<b>\$0</b>
	<b>Revenues</b>			
	FAA AIP -- \$2,194,500	\$2,125,761	\$68,739	\$0
	PFC -- \$115,500	\$111,882	\$3,618	\$0
	DISTRICT			
	<b>Total Revenue</b>	<b>\$2,237,643</b>	<b>\$72,357</b>	<b>\$0</b>

**MONTEREY PENINSULA AIRPORT DISTRICT, COUNTY OF MONTEREY, STATE OF CALIFORNIA, CAPITAL BUDGET -- FISCAL  
YEAR 2012**

ADOPTED BY RESOLUTION 15XX, JUNE 8, 2011

PROJECT NUMBER	PROJECT DESCRIPTION	FY 11 SPENT TO DATE	FY 2012 PLAN	FY 2013 PLAN
<b>2011-08</b>	<b>RUNWAY SAFETY AREA -- Design &amp; Reimbursable Agreement -- Phase 4 -- Total Project: \$1,844,788</b>			
	<b>Expenditures</b>			
	Administration	\$7,527	\$7,000	
	Reimbursable Agreement	\$844,218	\$0	
	Design Services	\$702,946	\$283,097	
	Inspection Services		\$0	
	Construction		\$0	
	Contingency			
	<b>Project Cost</b>	<b>\$1,554,691</b>	<b>\$290,097</b>	<b>\$0</b>
	<b>Revenues</b>			
	FAA AIP -- \$1,752,548	\$1,476,956	\$275,592	\$0
	PFC -- \$92,240	\$77,735	\$14,505	\$0
	DISTRICT			
	<b>Total Revenue</b>	<b>\$1,554,691</b>	<b>\$290,097</b>	<b>\$0</b>
<b>2012-01</b>	<b>RUNWAY SAFETY AREA -- CONSTRUCTION -- Total Project: \$42,362,430</b>			
	<b>Expenditures</b>			
	Administration		\$241,239	\$661,037
	Design Services		\$961,968	\$1,923,947
	Construction Mgt		\$80,000	\$211,239
	Inspection Services		\$0	
	Construction		\$15,313,200	\$22,969,800
	Contingency			
	<b>Project Cost</b>	<b>\$0</b>	<b>\$16,596,407</b>	<b>\$25,766,023</b>
	<b>Revenues</b>			
	FAA AIP -- \$40,244,309	\$0	\$15,766,585	\$24,477,722
	PFC -- \$2,118,121	\$0	\$829,822	\$1,288,301
	DISTRICT			
	<b>Total Revenue</b>	<b>\$0</b>	<b>\$16,596,407</b>	<b>\$25,766,023</b>
<b>2012-02</b>	<b>TERMINAL ENTRYWAY AWNINGS -- PFC ONLY -- Total Project: \$125,000</b>			
	<b>Expenditures</b>			
	Administration		\$0	
	Design Services		\$7,500	
	Construction Mgt		\$1,500	
	Inspection Services		\$0	
	Construction		\$116,000	
	Contingency			
	<b>Project Cost</b>	<b>\$0</b>	<b>\$125,000</b>	<b>\$0</b>
	<b>Revenues</b>			
	FAA AIP		\$0	\$0
	PFC -- \$125,000	\$0	\$125,000	\$0
	DISTRICT			
	<b>Total Revenue</b>	<b>\$0</b>	<b>\$125,000</b>	<b>\$0</b>
	<b>TOTAL FAA AIP PROJECT REVENUE</b>	<b>\$4,349,550</b>	<b>\$16,598,376</b>	<b>\$24,477,722</b>
	<b>TOTAL ARRA PROJECT REVENUE</b>			
	<b>TOTAL PFC PROJECT REVENUE</b>	<b>\$310,573</b>	<b>\$1,216,951</b>	<b>\$1,288,301</b>
	<b>TOTAL DISTRICT PORTION</b>	<b>\$184,451</b>	<b>\$0</b>	<b>\$0</b>
	<b>TOTAL CO-FUNDED PROJECT EXPENDITURES</b>	<b>\$4,844,574</b>	<b>\$17,815,327</b>	<b>\$25,766,023</b>
<b>DISTRICT-ONLY FUNDED PROJECTS: APPROVED PROJECTS</b>				
<b>2012-03</b>	<b>PART 139 COMPLIANCE (Ops to Implement) -- Total Project: \$85,000</b>			
	<b>Expenditures</b>			
	Hold Sign for Taxiway November		\$15,000	
	New Noise Abatement Signage		\$5,000	
	Taxiway Kilo Signage Relocation		\$65,000	
			\$0	
	<b>Project Cost</b>	<b>\$0</b>	<b>\$85,000</b>	<b>\$0</b>

**MONTEREY PENINSULA AIRPORT DISTRICT, COUNTY OF MONTEREY, STATE OF CALIFORNIA, CAPITAL BUDGET -- FISCAL  
YEAR 2012**

ADOPTED BY RESOLUTION 15XX, JUNE 8, 2011

PROJECT NUMBER	PROJECT DESCRIPTION	FY 11 SPENT TO DATE	FY 2012 PLAN	FY 2013 PLAN
<b>2012-04</b>	<b>READY RETURN LOT OVERLAY PROJECT -- Total Project: \$250,000</b>			
	<b>Expenditures</b>			
	Administration		\$0	
	Design Services		\$30,000	
	Construction Mgt		\$10,000	
	Inspection Services		\$0	
	Construction		\$210,000	
	Contingency		\$0	
	<b>Project Cost</b>	<b>\$0</b>	<b>\$250,000</b>	<b>\$0</b>
<b>2012-05</b>	<b>SOUTHSIDE HANGAR APRON SEALCOAT / STRIPING PROJECT -- Total Project: \$65,000</b>			
	<b>Expenditures</b>			
	Administration		\$0	
	Design Services		\$4,000	
	Construction Mgt		\$1,000	
	Inspection Services		\$0	
	Construction		\$60,000	
	Contingency			
	<b>Project Cost</b>	<b>\$0</b>	<b>\$65,000</b>	<b>\$0</b>
<b>2012-06</b>	<b>TERMINAL CARPET REPLACEMENT -- Total Project: \$80,000</b>			
	<b>Expenditures</b>			
	Administration			
	Design Services		\$0	
	Construction Mgt		\$0	
	Inspection Services		\$0	
	Construction (based on \$5/sf)		\$80,000	
	Contingency			
	<b>Project Cost</b>	<b>\$0</b>	<b>\$80,000</b>	<b>\$0</b>
<b>2012-07</b>	<b>AIRPORT ENERGY EFFICIENT PROJECTS -- PHASE 3 -- Total Project: \$65,000</b>			
	<b>Expenditures</b>			
	Design Services		\$0	
	Construction Mgt		\$0	
	Inspection Services		\$0	
	Construction		\$65,000	
	Contingency			
	<b>Project Cost</b>	<b>\$0</b>	<b>\$65,000</b>	<b>\$0</b>
<b>TOTAL DISTRICT-ONLY FUNDED CAPITAL PROJECTS</b>		<b>\$0</b>	<b>\$545,000</b>	<b>\$0</b>
<b>DISTRICT-ONLY FUNDED CAPITAL ACQUISITIONS</b>				
<b>2012-08</b>	<b>NARROW-BAND RADIOS (PORTABLE &amp; MOBILE) (POLICE, OPS, MAINT) -- Total Acquisition: \$20,000</b>			
	<b>Expenditures</b>			
	Consultation			
	Acquisition		\$20,000	
	<b>Project Cost</b>	<b>\$0</b>	<b>\$20,000</b>	<b>\$0</b>
<b>2012-09</b>	<b>HAND-HELD AVI SCANNERS (2 EA) WITH SOFTWARE &amp; SET-UP (OPS -- TAXI) -- Total Acquisition: \$52,500</b>			
	<b>Expenditures</b>			
	Consultation			
	Acquisition		\$52,500	
	<b>Project Cost</b>	<b>\$0</b>	<b>\$52,500</b>	<b>\$0</b>
<b>TOTAL DISTRICT-ONLY FUNDED CAPITAL ACQUISITIONS</b>		<b>\$0</b>	<b>\$72,500</b>	<b>\$0</b>
<b>TOTAL DISTRICT-ONLY FUNDED CAPITAL ACQUISITIONS &amp; PROJECTS</b>		<b>\$0</b>	<b>\$617,500</b>	<b>\$0</b>

**MONTEREY PENINSULA AIRPORT DISTRICT, COUNTY OF MONTEREY, STATE OF CALIFORNIA, CAPITAL BUDGET -- FISCAL  
YEAR 2012**

ADOPTED BY RESOLUTION 15XX, JUNE 8, 2011

PROJECT NUMBER	PROJECT DESCRIPTION	FY 11 SPENT TO DATE	FY 2012 PLAN	FY 2013 PLAN
	<b>TOTAL FISCAL YEAR 2012 DRAFT CAPITAL PLAN</b>	<b>\$4,844,574</b>	<b>\$17,887,827</b>	<b>\$25,766,023</b>

**ANNEX A**  
**Resolution No. 15XX**  
**Monterey Peninsula Airport District - Schedule of Rates & Charges - FY 2012**

**AVIATION**

Charge	Unit of Measure	Last Increase	Current Rate	New Rate	Implementation Date
<b>COMMERCIAL AVIATION:</b>					
<b>Landing Fee</b>					
Scheduled Air Carriers	Per 1,000 lbs MGLW	1/1/2011	\$1.80	\$2.00	1/1/2012
Non-Scheduled Air Carriers	Per 1,000 lbs MGLW	1/1/2011	\$2.50	\$2.75	1/1/2012
Freight Forwarding	Per Landing	7/1/2008	\$42.75	\$42.80	1/1/2012
<b>Apron Fee</b>					
Scheduled Air Carriers	Per 1,000 lbs MGLW	7/1/2007	\$0.25	\$0.30	1/1/2012
Non-Scheduled Air Carriers	Per 1,000 lbs MGLW	7/1/2008	\$0.55	\$0.60	1/1/2012
<b>RON Fees</b>					
Scheduled Air Carriers	Per 1,000 lbs MGLW	7/1/2007	\$0.80	\$1.00	1/1/2012
Non-Scheduled Air Carriers	Per 1,000 lbs MGLW	7/1/2008	\$1.15	\$1.25	1/1/2012
<b>Gate Fee</b>					
Non-Scheduled Air Carrier	Per 1,000 lbs MGLW	1/1/2011	\$2.50	\$2.75	1/1/2012
<b>GENERAL AVIATION:</b>					
Landing Fee:	Per 1,000 lbs MGLW (No charge under 6,000 lbs)	7/1/2008	\$2.00	\$2.00	7/1/2011
Helicopters	Per Landing	7/1/2007	\$8.00	\$8.00	7/1/2011
<b>FUEL:</b>					
<b>Fuel Flowage Fee</b>					
Jet A	Per Gallon	7/1/2007	\$0.1100	\$0.1100	7/1/2011
100 LL	Per Gallon	7/1/2007	\$0.0900	\$0.0900	7/1/2011
<b>HANGAR RENTAL:</b>					
Northeast "T" Hangar (Port-a-Port Executive I: #P1 - #P6)	Per Month (Includes Electricity)	1/1/2010	\$311.00	\$320.00	7/1/2011
Southeast "T" Hangar (#1 - #25)	Per Month (Includes Electricity)	1/1/2010	\$337.00	\$346.00	7/1/2011
Northside Rectangular Hangar (Nunno: #N1 - #N20)	Per Month (Includes Electricity)	1/1/2010	\$369.00	\$379.00	7/1/2011
Northside Rectangular Hangar (Nunno: #N102 - #N105)	Per Month (Electricity Not Included)	1/1/2010	\$360.00	\$370.00	7/1/2011
Northside "T" Hangar (Port-a-Port Executive II: #P7 - #P8)	Per Month (Includes Electricity)	1/1/2010	\$461.00	\$474.00	7/1/2011
<b>TIEDOWNS:</b>					
(N/E Ramp: 45 tiedowns & N/S Ramp: 15 tiedowns)					
Single Engine	Per Month	1/1/2010	\$67.00	\$69.00	7/1/2011
Twin Engine	Per Month	1/1/2010	\$90.00	\$93.00	7/1/2011

**ANNEX A**  
**Resolution No. 15XX**  
**Monterey Peninsula Airport District - Schedule of Rates & Charges - FY 2012**

**TERMINAL AREA**

Charge	Unit of Measure	Last Increase	Current Rate	New Rate	Implementation Date
<b>AIRLINES SPACES</b>					
Counter Space	Per square foot/per month	1/1/2011	\$4.00	\$4.20	1/1/2012
Office Space	Per square foot/per month	1/1/2011	\$4.00	\$4.20	1/1/2012
Baggage Make-Up Area	Per square foot/per month	1/1/2011	\$4.00	\$4.20	1/1/2012
Storage & Other Spaces	Per square foot/per month	1/1/2011	\$4.00	\$4.20	1/1/2012
Baggage Claim	Per square foot/per month	1/1/2011	\$4.00	\$4.20	1/1/2012
Holding Rooms	Per square foot/per month	1/1/2011	\$4.00	\$4.20	1/1/2012
Other	Per square foot/per month	1/1/2011	\$4.00	\$4.20	1/1/2012
<b>RENTAL CARS</b>					
Counter Space	Per square foot/per month	1/1/2011	\$4.00	\$4.20	1/1/2012
Office Space	Per square foot/per month	1/1/2011	\$4.00	\$4.20	1/1/2012
Storage Space	Per square foot/per month	1/1/2011	\$4.00	\$4.20	1/1/2012
Ready Parking	Car Rental/per space/per month	1/1/2011	\$38.15	\$38.25	1/1/2012
Stowage Parking	Car Rental/per space/per month	1/1/2010	\$28.00	\$28.00	7/1/2011
Overflow Parking	Per square foot/per month	7/1/2008	\$0.12	\$0.12	7/1/2011
<b>UTILITIES (TERMINAL EXCLUSIVE SPACE) AIRLINES &amp; RENTAL CARS</b>					
Counter Space	Per square foot/per month	1/1/2011	\$0.65	\$0.70	1/1/2012
Office Space	Per square foot/per month	1/1/2011	\$0.65	\$0.70	1/1/2012
Storage & Other Spaces	Per square foot/per month	1/1/2011	\$0.65	\$0.70	1/1/2012
<b>DISTRICT FACILITIES</b>					
Board Room (GOs/NGOs)	per hour/2 hour minimum/parking included		\$35.00	\$35.00	7/1/2011
Board Room (GOs/NGOs)	parking not included		\$0.00	\$0.00	7/1/2011
Board Room (Commercial)	per hour/2 hour minimum/parking included		\$75.00	\$75.00	7/1/2011
Board Room (Commercial)	per hour/2 hour minimum/parking not included		\$35.00	\$35.00	7/1/2011
<b>PUBLIC PARKING LOTS</b>					
Long-Term Parking (Lot 2)	Cost/hr; Cost/Day	7/1/2007	\$1.00 per hour; \$10.00 per day	\$1.00 per hour; \$10.00 per day	7/1/2011
Short-Term Parking (Lot 3)	Cost/hr; Cost/Day	7/1/2008	\$2.00 per 1/2 hour; \$20.00 per day	\$2.00 per 1/2 hour; \$20.00 per day	7/1/2011
Premium Short-Term Parking (Lot 1)	Cost/hr; Cost/Day	7/1/2008	first 30 minutes free; then \$2.50 per 1/2 hour; \$24.00 per day; limited validations	first 30 minutes free; then \$2.50 per 1/2 hour; \$24.00 per day; limited validations	7/1/2011
<b>EMPLOYEE (TENANT) PARKING LOT</b>					
Employee Parking	per month	7/1/2010	\$20.00	\$20.00	7/1/2011

**ANNEX A**  
**Resolution No. 15XX**  
**Monterey Peninsula Airport District - Schedule of Rates & Charges - FY 2012**

**NON-AVIATION**

Charge	Unit of Measure	Last Increase	Current Rate	New Rate	Implementation Date
<b>Recreation Vehicle (RV) Parking</b>					
Maximum 30' Space	per space/per month	1/1/2010	\$82.00	\$84.00	7/1/2011
Maximum 45' Space	per space/per month	1/1/2010	\$102.00	\$105.00	7/1/2011
Maximum 60' Space	per space/per month	1/1/2010	\$119.00	\$122.00	7/1/2011
<b>Outside Storage</b>					
Per Sq. Ft.	Per square foot/per month	1/1/2010	\$0.255	\$0.262	7/1/2011
<b>Ground Transportation</b>					
TCP Operating Permit	Annual Permit			\$300.00	7/1/2011
Taxi Operating Permit	Annual Permit			TBD	TBD
<b>Miscellaneous Fees</b>					
AOA Badge	each badge (annual)	7/1/2010	\$12.00	\$12.00	7/1/2011
AOA Badge - replacement of lost/stolen	each badge	7/1/2010	\$30.00	\$30.00	7/1/2011
AOA Parking Permit/Decal	each permit/decal (annual)	7/1/2010	\$8.00	\$8.00	7/1/2011
SIDA Badge - without fingerprints	each badge (annual)	7/1/2010	\$15.00	\$15.00	7/1/2011
SIDA Badge - with fingerprints	each badge (annual)	7/1/2010	\$50.00	\$50.00	7/1/2011
SIDA Badge - replacement of lost/stolen	each badge	7/1/2010	\$75.00	\$75.00	7/1/2011
Special Event Permit Fee	each event	7/1/2010	\$75.00	\$75.00	7/1/2011
Accident Report	each copy	7/1/2010	\$7.50	\$7.50	7/1/2011
Police Incident Report	each copy (not accident report)	7/1/2010	\$7.50	\$7.50	7/1/2011
Fingerprinting	per person	7/1/2010	\$35.00	\$35.00	7/1/2011
Records Check	each (if there is no record)	7/1/2010	\$10.00	\$10.00	7/1/2011
Records Check	each (if record exists)	7/1/2010	\$20.00	\$20.00	7/1/2011
Booking Fee - Reimbursement	each event	7/1/2010	\$300.00	\$300.00	7/1/2011
Vehicle Release (impound/stored)	each incident	7/1/2010	\$125.00	\$125.00	7/1/2011
Abandoned Vehicle Removal	each incident	7/1/2010	\$250.00	\$250.00	7/1/2011
<b>Tenant Event Support / Tenant Repair &amp; Maintenance</b>					
Police Officer (without vehicle)	per hour	7/1/2010	\$110.00	\$110.00	7/1/2011
Police Officer (with vehicle)	per hour	7/1/2010	\$125.00	\$125.00	7/1/2011
Police Sergeant (without vehicle)	per hour	7/1/2010	\$140.00	\$140.00	7/1/2011
Police Sergeant (with vehicle)	per hour	7/1/2010	\$155.00	\$155.00	7/1/2011
Fire Captain	per hour	7/1/2010	\$150.00	\$150.00	7/1/2011
Fire Lieutenant / Fire Prevention Officer	per hour	7/1/2010	\$115.00	\$115.00	7/1/2011
Fire Engineer	per hour	7/1/2010	\$100.00	\$100.00	7/1/2011
Maintenance Technician	per hour	7/1/2010	\$65.00	\$65.00	7/1/2011

**MONTEREY PENINSULA AIRPORT DISTRICT  
RESOLUTION NO. 15XX, adopted June 8, 2011  
FISCAL YEAR 2012 SALARY SCHEDULE**

EFFECTIVE: JULY 1, 2011

	PAY STEPS: ANNUAL, MONTHLY & HOURLY - FULL-TIME & PART-TIME							
	STEP	1	2	3	4	5	6	7
GENERAL MANAGER	ANNUAL	142,860	148,572	154,512	160,716	167,148	173,832	180,768
	PER MONTH	11,905	12,381	12,876	13,393	13,929	14,486	15,064
	PER HOUR	68.68	71.43	74.28	77.27	80.36	83.57	86.91
SENIOR DEPUTY GENERAL MANAGER	ANNUAL	110,616	115,284	120,000	124,716	129,408	134,112	138,828
	PER MONTH	9,218	9,607	10,000	10,393	10,784	11,176	11,569
	PER HOUR	53.18	55.43	57.69	59.96	62.22	64.48	66.74
DEPUTY GENERAL MANAGER - OPERATIONS & PUBLIC SAFETY	ANNUAL	108,444	113,028	117,648	122,268	126,864	131,484	136,104
	PER MONTH	9,037	9,419	9,804	10,189	10,572	10,957	11,342
	PER HOUR	52.14	54.34	56.56	58.78	60.99	63.21	65.43
DEPUTY GENERAL MANAGER - PLANNING & DEVELOPMENT	ANNUAL	106,452	110,964	115,512	120,024	124,524	129,072	133,596
	PER MONTH	8,871	9,247	9,626	10,002	10,377	10,756	11,133
	PER HOUR	51.18	53.35	55.53	57.70	59.87	62.05	64.23
ACCOUNTING MANAGER / CONTROLLER	ANNUAL	83,568	87,276	90,984	94,704	98,412	102,120	105,852
	PER MONTH	6,964	7,273	7,582	7,892	8,201	8,510	8,821
	PER HOUR	40.18	41.96	43.74	45.53	47.31	49.10	50.89
HUMAN RESOURCES / ADMINISTRATION MANAGER	ANNUAL	71,736	75,048	78,360	81,684	85,008	88,332	91,620
	PER MONTH	5,978	6,254	6,530	6,807	7,084	7,361	7,635
	PER HOUR	34.49	36.08	37.67	39.27	40.87	42.47	44.05
OPERATIONS MANAGER	ANNUAL	59,400	61,800	64,632	67,500	70,380	73,200	78,636
	PER MONTH	4,950	5,150	5,386	5,625	5,865	6,100	6,553
	PER HOUR	28.56	29.71	31.07	32.45	33.84	35.19	37.81
PROJECT MANAGER	ANNUAL	54,000	60,600	64,632	67,500	70,380	73,200	78,636
	PER MONTH	4,500	5,050	5,386	5,625	5,865	6,100	6,553
	PER HOUR	25.96	29.13	31.07	32.45	33.84	35.19	37.81
STAFF ACCOUNTANT	ANNUAL	55,200	60,000	64,632	67,500	70,380	73,200	78,636
	PER MONTH	4,600	5,000	5,386	5,625	5,865	6,100	6,553
	PER HOUR	26.54	28.85	31.07	32.45	33.84	35.19	37.81
OPERATIONS OFFICER	ANNUAL	50,748	53,532	56,388	59,220	61,992	64,848	67,644
	PER MONTH	4,229	4,461	4,699	4,935	5,166	5,404	5,637
	PER HOUR	24.40	25.74	27.11	28.47	29.80	31.18	32.52
ACCOUNTING SPECIALIST	ANNUAL	46,968	49,548	52,272	55,152	58,188	61,380	64,764
	PER MONTH	3,914	4,129	4,356	4,596	4,849	5,115	5,397
	PER HOUR	22.58	23.82	25.13	26.52	27.98	29.51	31.14
EXECUTIVE ASSISTANT	ANNUAL	46,356	48,900	51,588	54,420	57,420	60,576	63,912
	PER MONTH	3,863	4,075	4,299	4,535	4,785	5,048	5,326
	PER HOUR	22.29	23.51	24.80	26.16	27.61	29.12	30.73
OFFICE TECHNICIAN	ANNUAL	40,176	42,384	44,712	47,160	49,764	52,500	55,380
	PER MONTH	3,348	3,532	3,726	3,930	4,147	4,375	4,615
	PER HOUR	19.32	20.38	21.50	22.67	23.93	25.24	26.63
ADMINISTRATIVE ASSISTANT	ANNUAL	35,100	37,032	39,072	41,220	43,488	45,876	48,396
	PER MONTH	2,925	3,086	3,256	3,435	3,624	3,823	4,033
	PER HOUR	16.88	17.80	18.78	19.82	20.91	22.06	23.27
CONFIDENTIAL ASSISTANT	ANNUAL	30,000	32,136	35,352	38,568	42,852	47,124	51,420
	PER MONTH	2,500	2,678	2,946	3,214	3,571	3,927	4,285
	PER HOUR	14.42	15.45	17.00	18.54	20.60	22.66	24.72
MAINTENANCE CHIEF	ANNUAL	68,256	71,628	74,988	78,312	81,684	85,020	88,440
	PER MONTH	5,688	5,969	6,249	6,526	6,807	7,085	7,370
	PER HOUR	32.82	34.44	36.05	37.65	39.27	40.88	42.52

**MONTEREY PENINSULA AIRPORT DISTRICT  
RESOLUTION NO. 15XX, adopted June 8, 2011  
FISCAL YEAR 2012 SALARY SCHEDULE**

EFFECTIVE: JULY 1, 2011

	PAY STEPS: ANNUAL, MONTHLY & HOURLY -- FULL-TIME & PART-TIME							
	STEP	1	2	3	4	5	6	7
MAINTENANCE LEAD WORKER	ANNUAL	45,228	47,400	49,608	51,816	54,036	56,304	58,476
	PER MONTH	3,769	3,950	4,134	4,318	4,503	4,692	4,873
	PER HOUR	21.74	22.79	23.85	24.91	25.98	27.07	28.11
MAINTENANCE WORKER	ANNUAL	35,724	37,512	39,384	41,352	43,416	45,588	47,868
	PER MONTH	2,977	3,126	3,282	3,446	3,618	3,799	3,989
	PER HOUR	17.18	18.03	18.93	19.88	20.87	21.92	23.01
CUSTODIAN	ANNUAL	34,032	35,484	36,912	38,352	39,780	41,208	42,624
	PER MONTH	2,836	2,957	3,076	3,196	3,315	3,434	3,552
	PER HOUR	16.36	17.06	17.75	18.44	19.13	19.81	20.49
DIVISION CHIEF -- FIRE	ANNUAL	77,784	79,080	80,412	81,684	83,004	84,288	85,596
	PER MONTH	6,482	6,590	6,701	6,807	6,917	7,024	7,133
	PER HOUR	37.40	38.02	38.66	39.27	39.91	40.52	41.15
CAPTAIN -- FIRE	ANNUAL	70,788	72,864	74,952	77,028	79,092	81,192	83,244
	PER MONTH	5,899	6,072	6,246	6,419	6,591	6,766	6,937
	PER HOUR	24.31	25.02	25.74	26.45	27.16	27.88	28.59
LIEUTENANT / FIRE PREVENTION OFFICER	ANNUAL	61,092	63,864	66,660	69,456	72,240	75,024	77,856
	PER MONTH	5,091	5,322	5,555	5,788	6,020	6,252	6,488
	PER HOUR	20.98	21.93	22.89	23.85	24.81	25.76	26.74
LIEUTENANT -- FIRE	ANNUAL	67,512	68,676	69,864	71,016	72,228	73,404	74,604
	PER MONTH	5,626	5,723	5,822	5,918	6,019	6,117	6,217
	PER HOUR	23.18	23.58	23.99	24.39	24.80	25.21	25.62
ENGINEER -- FIRE	ANNUAL	57,360	59,448	61,536	63,660	65,760	67,872	70,008
	PER MONTH	4,780	4,954	5,128	5,305	5,480	5,656	5,834
	PER HOUR	19.70	20.41	21.13	21.86	22.58	23.31	24.04
POLICE LIEUTENANT	ANNUAL	91,092	92,976	93,720	95,040	96,372	97,680	99,000
	PER MONTH	7,591	7,748	7,810	7,920	8,031	8,140	8,250
	PER HOUR	43.79	44.70	45.06	45.69	46.33	46.96	47.60
POLICE SERGEANT	ANNUAL	84,696	85,440	86,220	86,976	87,732	88,500	89,232
	PER MONTH	7,058	7,120	7,185	7,248	7,311	7,375	7,436
	PER HOUR	40.72	41.08	41.45	41.82	42.18	42.55	42.90
POLICE OFFICER	ANNUAL	67,668	70,068	72,396	74,748	77,136	79,500	81,864
	PER MONTH	5,639	5,839	6,033	6,229	6,428	6,625	6,822
	PER HOUR	32.53	33.69	34.81	35.94	37.08	38.22	39.36

	HOURLY WAGE FOR PART-TIME OR TEMPORARY LAW ENFORCEMENT OFFICERS (NO BENEFITS)							
	STEP	1	2	3	4	5	6	7
POLICE OFFICER		29.28	30.32	31.32	32.34	33.38	34.40	35.42

NOTE: INDICATED SALARY RATES DO NOT INCLUDE EDUCATIONAL INCENTIVE FOR SAFETY POSITIONS.  
EDUCATIONAL INCENTIVE IS: 30 college units = 2.5%, AA degree = 5%, BA/BS = 7%

NOTE: INDICATED SALARY RATES DO NOT INCLUDE PAGER/IMMEDIATE RESPONSE PAY FOR MAINTENANCE/CUSTODIAL POSITIONS.  
PAGER PAY: \$200 per week to the individual responsible for pager/immediate response.

## DESIGNATION OF UNRESTRICTED RESERVES

At April 30, 2011, the District's Unrestricted Retained Earnings were approximately \$4,421,986.

Staff recommends the Board of Directors "designate" specific uses for the District's Unrestricted Retained Earnings, a form of protection suggested by the Special Districts Risk Management Association (SDRMA) and approved by the District's auditors, Hayashi & Wayland, CPA LLP.

These designated amounts can be amended by board action at any time and would be reviewed and recalculated each fiscal year during preparation of the fiscal plan.

A suggested mix is listed below:

Designated for:

Operational Emergencies (approx 3 months)	\$ 1,835,685
Capital Emergencies	500,000
Capital Projects – Replacement	750,000
New Assets	858,615
Air Service Development	200,000
Designated Amount for GASB 45 / OPEB	<u>277,686</u>
Total:	<u>\$ 4,421,986</u>

## Taxi Open Entry System

Two worksheets are attached.

The first worksheet was presented to the Board of Directors at its Regular Meeting on March 9, 2011. It presents the forecast taxi and TCP operations in FY12.

On the second worksheet, the FY12 projections have been adjusted to reflect the start of the open entry taxi system as of September 1, 2011.

- Taxi Operators' Permit fees are collected in the first two months of operations, September and October 2011.
- Trip Fees, forecast for the 12 months of FY12, have been reduced to reflect activity for the 10 months (October, 2011 through June, 2012). Each month's activity is forecast based upon the forecasted volume of enplanements for each month throughout FY12.

TCP Operators' Permit Fees, \$9,000 for FY12, are expected to be collected beginning July 1, 2011. Most of these annual fees would be collected at the beginning of the program in July 2011.

**TAXI OPEN ENTRY SYSTEM (#7) MPAD PARTICIPATES IN RTA**

				FY 12	FY 13	FY 14
<b>Taxis - All RTA licensed cabs required to purchase an airport medallion</b>						
<b>Revenues:</b>						
	<b>FY</b>	<b>Cabs</b>	<b>Trips</b>			
Medallions/Decals @ \$250 annually	2012	100		25,000		
	2013	100			25,000	
	2014	100				25,000
Trip Charges @ \$3.00/Pick-up & Drop off	2012		50,000	150,000		
	2013		50,000		150,000	
	2014		50,000			150,000
<b>Total Revenues</b>				<b>175,000</b>	<b>175,000</b>	<b>175,000</b>
<b>Expenses</b>						
Annual Software & Report Service Costs (managed offsite)				30,000	30,000	30,000
Curbside Management by Republic Parking				122,300	122,300	122,300
<b>Total Expenses</b>				<b>152,300</b>	<b>152,300</b>	<b>152,300</b>
<b>Taxi Income (Loss)</b>				<b>22,700</b>	<b>22,700</b>	<b>22,700</b>
<b>Commercial Operators (TCP, Limos &amp; Courtesy Vans)</b>						
	<b>FY</b>	<b>Veh</b>				
<b>Revenues</b>						
Annual Permit @ \$300	2012	30		9,000		
	2013	35			10,500	
	2014	40				12,000
<b>Expenses</b>						
None				0	0	0
<b>TCP, Limos &amp; Courtesy Vans Income (loss)</b>				<b>9,000</b>	<b>10,500</b>	<b>12,000</b>
<b>Total - Ground Transportation Income (Loss)</b>				<b>31,700</b>	<b>33,200</b>	<b>34,700</b>
<b>Impact on MPAD Revenues:</b>						
Deduct Estimated Rev - Closed Entry System (Excl Agreement)				38,000	38,000	38,000
<b>Net Impact - Increase/(Decrease)</b>				<b>(6,300)</b>	<b>(4,800)</b>	<b>(3,300)</b>
<b>Capital Investment - Open Entry Taxi System</b>						
AVI Scanners (2 @ \$5,500 each)				11,000		
Replacement Scanner						5,500
Remote Server (Implementation & Software Design)				40,000		
Cost of Taxicab AVI Tags (Minimum Quantity of 150)				1,250	0	0
Cost of Medallion (Minimum Quantity of 500)				250		
<b>Total Capital Investment</b>				<b>52,500</b>	<b>0</b>	<b>5,500</b>
<b>Grant from MBAQCB? - \$200,000 used in this scenario</b>						
MBAQCB Grant to be awarded in September at a minimum of \$100,000 up to \$250,000 per Director Leffel.				200,000	0	0

Monterey Peninsula Airport District -- Fiscal Year 2012 Operating Revenue Forecast

ACCOUNT DESCRIPTION	Jul-11	Aug-11	Sep-11	Oct-11	Nov-11	Dec-11	Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	FULL FY 2012 PLAN
---------------------	--------	--------	--------	--------	--------	--------	--------	--------	--------	--------	--------	--------	-------------------

TCP Operators' Permits (ANNUAL)

TCP Operators' Permits (ANNUAL) - EST 30 Permits \$300 per annual permit	6,000		900	900			900	300					9,000
---	-------	--	-----	-----	--	--	-----	-----	--	--	--	--	-------

Taxi Operators' Permits & Trip Fees

Taxi Operators' Permits (ANNUAL) - EST 100 Permits			10,415	10,415									20,830
Trip Fees (ANNUAL) - EST 50,000 trips			14,128	14,030	12,885	12,309	10,308	10,890	12,230	12,306	12,895	13,019	125,000
<b>TOTAL TAXI OPERATORS' PERMITS &amp; TRIP FEES</b>	-	-	24,543	24,445	12,885	12,309	10,308	10,890	12,230	12,306	12,895	13,019	145,830

Taxi Operators' Permit = \$250

Pro-Rate Est \$25,000 over 10 months = \$20,833 (rounded to \$20,840)

Trip Fee = \$3.00 per pick-up

Pro-Rate Est \$150,000 over 10 months = \$125,000

Enplanements (FY11)

16,657	16,542	15,192	14,512	12,153	12,839	14,419	14,508	15,203	15,350	147,376
11.3%	11.2%	10.3%	9.8%	8.2%	8.7%	9.8%	9.8%	10.3%	10.4%	100.0%